MGT 2604  Legal Environment of Business I  3 s.h.
Various sources of laws, basic legal reasoning and application. Emphasis on basic legal concepts of contracts, labor, tax, antitrust and business organizations, and their relationship to business and society.

MGT 3705  Fundamentals of Occupational Safety  3 s.h.
Overview of the broad concepts of occupational safety and health that provide a proper foundation for understanding the basic principles of workplace safety and health programs. Analysis of the regulatory environment including OSHA and Workers' Compensation; the development of safety management programs; the evaluation of workplace hazards; and discussion of the economic, political, and societal implications involving workplace safety and health.
Prereq.: MGT 1510 or ENST 2600 or CJFS 1500 or BUS 1500 or consent of instructor and 2.50 overall gpa.

MGT 3714  Legal Environment of Business II  3 s.h.
In-depth analysis of commercial law areas covered on the CPA exam, with emphasis on sales, secured transactions, real and personal property, insurance, bankruptcy, and commercial paper.
Prereq.: MGT 2604, junior standing and 2.5 overall gpa.

MGT 3715  Employee Relations and Workplace Ethics  3 s.h.
Examines the current legal and social issues that affect employee relations. This course explores ways to effectively manage the workforce, while practicing ethically responsible behaviors. A survey of laws and regulations that affect the workplace and business negotiations are examined. Prereq./Coreq.: MGT 3725 and 2.5 GPA or permission of Department Chair and 2.5 GPA.

MGT 3725  Fundamentals of Management  3 s.h.
Emphasizes the basic principles of management rather than those involved in business organization. The nature of managerial action within an organization, formal and informal structure, process of making decisions, and interrelated activities in management.
Prereq.: 2.5 GPA and junior standing.

MGT 3750  Managing Individuals in Organizations  3 s.h.
Study of the contributions of the fields of organizational behavior and human resources as they apply to organizational functionality. Topics include individual and group decision-making, motivation, perceptions, and attitudes as they impact human resource processes, including job design, selection, organizational development, total rewards, employee relations, and workplace health, safety, and security.
Prereq.: MGT 3725 or concurrent and 2.5 overall gpa.

MGT 3755  Managing Workplace Diversity  3 s.h.
Current topics in diversity; national and international demographics of the changing face of the work force; processes that create diversity including the organization of work; managing differences in work settings; management responses to diversity; and connections to larger institutional dynamics.
Prereq./Coreq.: MGT 3725 and 2.5 GPA or permission of Department Chair and 2.5 GPA.

MGT 3761  Management Information Systems  3 s.h.
Study of information systems and their interaction with individuals and organizations, providing a basic understanding of hardware, software, and computer technology used in information systems.
Prereq.: 2.5 GPA and junior standing.

MGT 3771  Social Media and E-Commerce  3 s.h.
Technologies available to organizations to reach customers, sell products, and create business values that continue to change and emerge. The course provides students with an understanding of social media and e-commerce technologies from a business/managerial perspective. Underlying issues surrounding the technologies, their development, and utilization of web-based initiatives are studied.
Prereq.: 2.5 GPA and MGT 3761 or concurrent.

MGT 3789  Operations Management  3 s.h.
Study of current operations management theories and practices with emphasis on direction, planning, and control of production systems. Includes detailed analysis in such areas as materials management, work measurement, quality control, scheduling, maintenance, and forecasting.
Prereq.: MGT 3725, ECON 3790 and 2.5 overall gpa.

MGT 4801  Leadership in Business and Society  3 s.h.
Leadership accounts for a significant part of the performance in business, non-profit organizations and government agencies. This course provides a broad understanding of leadership as phenomenon and its impact on the behavior of individuals in organizations and firm performance.
Prereq.: MGT 3725 and 2.5 GPA.

MGT 4810  Compensation and Performance Appraisal  4 s.h.
Design and administration of compensation systems. Topics: pay equity, job evaluation, wage and salary structure, merit and incentive programs, benefits packages and compensation legislation. Emphasis on the role of performance appraisal in administration decision making.
Prereq.: MGT 3725 and MGT 3750 and 2.5 overall gpa.

MGT 4819  Selection, Training, and Development  4 s.h.
Intensive analysis of programs for personnel acquisition, the training and development of employees. Includes the human resources planning process. Examination of federal and other employment legislation where applicable.
Prereq.: MGT 3725 and MGT 3750 and 2.5 overall gpa.

MGT 4820  Supply Chain Management  3 s.h.
A comprehensive description of supply chain management practices and principles to achieve a competitive advantage in a global society and integrating these principles as a core competency in enterprise strategy. Topics include logistics, technology (information networks, ERP, SAP, operations (inventory management, transportation, warehousing, and material handling) and network designs.
Prereq.: MGT 3789 and 2.5 overall gpa.

MGT 4821  Business Process Integration  3 s.h.
This course examines the forces driving enterprise integration as well as the management decisions associated with the design and implementation of enterprise systems. Students successfully completing this course will have thorough understanding of enterprise integration as well as practical experience of configuring and using SAP.
Prereq.: MGT 3761 or ACCT 3709 and 2.5 GPA.

MGT 4844  Strategic Human Resource Management  3 s.h.
Capstone course of the human resource (HR) major and should be taken in students’ last semester. Purpose is to integrate knowledge within HR and across disciplines in developing and implementing HR strategy. Special focus will be given to developing the proficiencies necessary to serve as an HR consultant, especially in quantifying the impact of HR practices. Must take concurrently with MGT 4845.
Prereq.: MGT 4810 or MGT 4819 or consent of instructor and 2.5 overall gpa.

MGT 4845  Projects in Human Resource Management  1 s.h.
Emphasizes experiential, practical application of knowledge to real-life human resource challenges.
Prereq.: MGT 4810 or MGT 4819 or consent of instructor and 2.5 overall gpa.
Coreq.: MGT 4844.

MGT 4850  Strategic Management and Leadership  3 s.h.
Analysis of problems and issues faced by organizations operating in today’s dynamic environment interspersed with multiple stakeholders. Students integrate concepts and techniques learned from a range of disciplines and apply them to all levels of firms functioning in a wide variety of industries.
Prereq.: MGT 3725, MKTG 3703, FIN 3720 and 2.5 overall gpa.
Gen Ed: Capstone.

MGT 4880  Special Topics in Management  1-4 s.h.
Subject matter, credit hours, and specific prerequisites to be announced in advance of each offering.
Prereq.: Senior standing in MGT or permission of instructor.
MGMT 4881 Project and Quality Management 3 s.h.
Study of project management topics regarding project planning, work breakdown structure, scheduling, PERT/CPM, controlling and managing the costs, resource allocation, project control, and project termination. Includes the environment in which project managers work and its organizational structures: functional, project, and matrix organizations. Computer-based project management software is also introduced.
Prereq.: MGT 3761 and 2.5 GPA.

MGMT 4895 Management Internship 3 s.h.
Offers the student the opportunity to relate theory to practice through on-the-job work experience with participating organizations. Mandatory bi-weekly meetings with faculty advisor to insure maximum learning from the experience. Offered all three semesters each year based on the availability of internships. A written evaluation of the job experience is required.
Prereq.: 20 s.h. of MGT courses including MGT 3725 and MGT 3750, and department screening and approval.

MGMT 4896 Logistics Internship 3 s.h.
Work and study in the public or private sector centered upon the development of a significant logistics project under the direction of university faculty and designated member(s) of the participating agency. Intended for students in the logistics minor.
Prereq.: MGT 4882 or completion of 12 s.h. in the minor.

MGMT 4899 Independent Study 1-3 s.h.
Development of a special topic of interest to the student under the direct supervision of a management faculty member. Credit hours vary according to the nature of the project.
Prereq.: MGT core and permission of department chairperson.

MGMT 5835 Systems Analysis and Design 3 s.h.
Information systems and system development life cycle (SDLC) sizing tools and techniques used to document an information system.
Prereq.: MGT 3761 AND 2.5 GPA.

MGMT 5845 Work in America 3 s.h.
Examines the changing characteristics, expectations, and representations of work in America. Includes the exploration of demographic, historic, economic, technological, sociological, religious, ethical, popular, and poetic perspectives on work.
Prereq.: MGT 3715 or Junior standing and 6 s.h. of GER approved SI courses.

MGMT 5865 Database Management Systems 3 s.h.
Design and management of organizational data resources. Database issues include design, definition, creation, documentation update, maintenance, revision, selection, acquisition, and use. The implementation of the hierarchical, network, and relational models with emphasis on business applications.
Prereq.: MGT 3761 and 2.5 GPA.

MGMT 6910 Business Internship 1-3 s.h.
Provides graduate students the opportunity to relate theory to practice through on-the-job work experience with a participating organization. The internship will serve as an elective MBA course.
Prereq.: Completion of level I MBA coursework and six semester hours of level II MBA coursework.

MGMT 6926 Business Analytics 2 s.h.
Application of computer-based, mathematical modeling techniques to support managerial decision making, with emphasis on problem formation, sensitivity analysis, and other aspects of model interpretation.
Prereq.: Graduate Standing 2 s.h.

MGMT 6930 Managing and Leading in Organizations 2 s.h.
Participants will learn principle techniques and develop capabilities to allow them to become better managers. Key to this ability of being a strong manager and leader is an understanding of the interrelationship of organizational functions embodied through organization design, enhancing employee productivity, communication, authority-power relationships, group behavior, and leading organizational change.
Prereq.: Graduate standing.

MGMT 6941 Managing Organizational Talent 2 s.h.
The study of individual and group motivation theories as applied to organizations with the intention of extracting optimum performance. Topics include strategic human resource management, recruitment, selection, employee testing, performance appraisal, and the design of appropriate reward systems.
Prereq.: Graduate standing.

MGMT 6944 Managing Business Processes 2 s.h.
Participants will learn techniques and develop capabilities that will facilitate the management of business processes through the examination of product design and selection, plant layout, aggregated planning, scheduling and quality control.
Prereq.: MGT 6926.

MGMT 6945 Business Process Integration 2 s.h.
This course examines the forces driving enterprise integration as well as the management decisions associated with the design and implementation of enterprise systems. Students successfully completing this course will have a thorough understanding of enterprise integration as well as practical experience configuring and using SAP/ERP, the leading enterprise resource planning system.
Prereq.: FIN 6902.

MGMT 6946 Supply Chain Management 2 s.h.
This course covers a number of supply-chain related topics including: Inventory Models (consumption-based planning), Advanced Purchasing exercises, MRP, and Repetitive Manufacturing.
Prereq.: MGT 6944.

MGMT 6947 Managing Information & Technology 2 s.h.
Information and technology are indispensable tools for creating business efficiencies, serving customers, and generating business opportunities. With these outcomes in focus, participants will develop capabilities that allow them to better manage the design, implementation, and utilization of information systems to create organizational value.
Prereq.: Graduate standing.

MGMT 6948 Project Management 2 s.h.
Participants will develop core-capabilities of a project manager, including the ability to plan, schedule, control, allocate resources, and assess performance of organizational projects. By focusing on work breakdown structures, scheduling, PERT/CPM, controlling and managing costs, project termination, and risk management, participants will obtain a working-knowledge of fulfilling the role of project manager.
Prereq.: Graduate standing.

MGMT 6954 International Management 3 s.h.
Planning, organizing, and control within the context of a multinational corporation, with emphasis upon problems of adaptation to different sociological, cultural, legal, political, and economic environmental characteristics.
Prereq.: MGT 6961, plus six semester hours of level II MBA coursework.

MGMT 6958 Managing in Emerging Economies 3 s.h.
This course focuses on the macro and competitive environments in selected emerging markets, the unique institutional and regulatory factors influencing these markets, and the strategic and operational approaches required to succeed in these markets.
Prereq.: Completion of level I MBA coursework and 6 hours of level II MBA coursework.

MGMT 6960 Strategic Issues Facing Multinational Enterprises in the 21st Century 3 s.h.
This course focuses on strategic issues facing multinational enterprises to enable students to gain insight into a range of conceptual models and empirical methodologies in the field of global strategic management and to apply these concepts and models in the analysis of practical case situations.
Prereq.: MBA 6970.

MGMT 6968 Special Topics in Management 1-3 s.h.
Topics may vary from semester to semester and will be announced along with prerequisites and hours. May be repeated.
MGT 6970  Entrepreneurship  3 s.h.
An in-depth analysis of the elements of entrepreneurship, the process of planning and starting a business, the cross-functional skills required to manage a successful start-up, and the special circumstances of small business management.
Prereq.: Six semester hours of level II MBA coursework.

MGT 6975  Strategic Management  2 s.h.
With an emphasis on problems of executive management, decision making, and administrative action, participants will develop strategic thinking capabilities through an examination of the design, implementation, and evaluation of business strategy and policy. Must be taken concurrently with MGT 6976. Minimum 3.0 GPA.
Prereq.: FIN 6923, MGT 6930, MGT 6944, MKTG 6944.

MGT 6976  Strategic Consulting Project  2 s.h.
An applied learning experience in which participants utilize knowledge and capabilities gained throughout the MBA program to engage in collaborative consultation with a business. The focus is on the development of strategic recommendations that will assist the client organization in addressing existing and emerging challenges.
Prereq.: Must be taken concurrently with MGT 6975.

MGT 6996  Research Problems  1-3 s.h.
Special research project under the supervision of a graduate faculty member. Credit will be determined in each case in light of the nature and extent of the project.
Prereq.: Fifteen hours of level II MBA courses or permission of MBA director.