

THE OHIO SMALL BUSINESS DEVELOPMENT CENTER AT YOUNGSTOWN STATE UNIVERSITY

The Ohio Small Business Development Center (SBDC), Export Assistance Network (EAN), and apex accelerator at Youngstown State University

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For over thirty-five years, the Ohio Small Business Development Center at YSU has accelerated business growth, helped create jobs, and contributed to the economy by providing consulting and training to existing companies and new start-ups. The SBDC leverages its expertise and network of resources through student interns & graduate assistants working at the Center, and student/faculty class projects in the Williamson College of Business Administration. The services of the SBDC include project viability analysis, strategic business planning, financial modeling, cash flow forecasting, market research, sales and market planning, loan proposal development, training programs, business seminars, and the INQUISIT Business Assessment.

The SBDC Export Assistance Network at YSU helps companies plan, compete and succeed in today's business world with Export and International Trade consulting. Services include international market research, foreign market entry, compliance, documentation, product classification and licensing assistance, export training and CGBP certification, and the Ohio Export Internship Program at YSU.

The Ohio APEX Accelerator at YSU supports the growth of existing businesses entering the local, state and federal government contracting markets, by providing consulting services and training programs. The APEX Accelerator connects companies in Trumbull, Mahoning and Columbiana counties with significant business opportunities in government procurement. In addition to training programs, the APEX Accelerator sponsors the Procurement Internship Program at YSU.

The Small Business Development Center, SBDC Export Assistance Network, and APEX Accelerator at YSU and the WCBA are among the premier economic development agencies in the area. Working collaboratively to "Connect Businesses with Opportunities", the Ohio Small Business Development Center and Export Assistance Network, and the APEX Accelerator are all located in the Williamson College of Business Administration – Suite #1155, and can be reached at:

SBDC: 330.941.2140 / EAN: 330.941.2145 / APEX Accelerator: 330.941.1886