

# THE OHIO SMALL BUSINESS DEVELOPMENT CENTER AT YOUNGSTOWN STATE UNIVERSITY

## The Ohio Small Business Development Center (SBDC) and Export Assistance Network (EAN) at Youngstown State University

### Contacts:

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For over thirty years, the Ohio Small Business Development Center at YSU has accelerated business growth, helped to create jobs and contributed to the economy by providing consulting and training to existing companies and new start-ups. Through its Export Assistance Network, the Center also helps companies with initiating or expanding international trade and exporting opportunities to compete in the global marketplace.

The SBDC leverages its expertise and network of resources through student interns & graduate assistants working at the Center and student/faculty class projects in the Williamson College of Business Administration. The SBDC and EAN are among the premier economic development agencies in the area, and offer services that include:

- strategic business planning
- financial modeling & analysis
- cash flow forecasting
- strategic sales & market planning
- loan proposal development
- export and international trade consulting
- customized domestic & international trade market research
- business & exporting seminars

The SBDC is partially funded through the U.S. Small Business Administration and the Ohio Development Services Agency, and is part of a network of Centers throughout the country.

For more information, visit: [The Ohio Small Business Development Center and Export Assistance Network at Youngstown State University](#).

## The Procurement Technical Assistance Center (PTAC) at Youngstown State University

### Contact:

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The Ohio Procurement Technical Assistance Center (PTAC) at Youngstown State University supports the economic growth of existing businesses entering the local, state, and federal government contracting markets, by providing consulting services and training programs. The PTAC prides itself on connecting companies in Trumbull, Mahoning and Columbiana counties with significant business opportunities in government procurement.

The PTAC leverages its expertise and network of resources through student interns & graduate assistants working at the Center, and student/faculty class projects in the Williamson College of Business Administration. The PTAC is

among the premier economic development agencies in the area, located in collaboration with the Ohio Small Business Development Center (SBDC) and Export Assistance Network (EAN) (<https://catalog.ysu.edu/undergraduate/colleges-programs/college-business-administration/ohio-small-business-development-center-ysu/>) at Youngstown State University. PTAC services include:

- Determining Your Company's Suitability for Government Contracting
- Securing Necessary Entity Registrations & Certification Eligibility
- Developing Capability Statements
- Identifying Bid Opportunities
- Troubleshooting Contract Performance Issues
- Providing SBIR/STTR Assistance

The PTAC is partially funded through a cooperative agreement with the U.S. Defense Logistics Agency, the Ohio Development Services Agency and Youngstown State University through the Williamson College of Business Administration. It is part of a network of Centers throughout the country.